

Stoltenberg Consulting Inc., a leading health care information technology consulting firm, solves bigger business problems than just implementing software. We understand the process not just the system.

Stoltenberg Consulting behaves differently, simplifying health care technology decisions by

- ◆ listening – aligning client needs with the right consultants
- ◆ evaluating those needs and recommending solutions and options – whether technology, process, staffing and/or systems – consistently proactive on the client’s behalf
- ◆ providing vendor assessment and selection support – always taking ownership in client outcomes

Stoltenberg Consulting’s team then provides strategic, comprehensive, tailor-made guidance and on-site support to maximize the system, applying application and process redesign expertise from our bench strength. Our flexible, results-based contracts focus on the client and your goals – maximum productivity to increase revenue and improve patient care.

Let our expert team of consultants – averaging more than 15 years of hands-on health care experience – simplify health care technology for you!

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Company Expertise

- ◆ Siemens Soarian
- ◆ Epic
- ◆ Cerner
- ◆ Siemens Invision
- ◆ SCI Solution
- ◆ Eclipsys
- ◆ GE/IDX
- ◆ McKesson
- ◆ Meditech
- ◆ Microsoft Amalga

Business Consulting Services

- ◆ Management Consulting
- ◆ System Selection
- ◆ Transitional Outsourcing
- ◆ Strategic Planning
- ◆ Pre-implementation Assessment and Planning
- ◆ Revenue Cycle Management
- ◆ Process Improvement
- ◆ Clinical Transformation
- ◆ System Optimization
- ◆ Interim Management/Mentoring
- ◆ RFP Development
- ◆ ITIL (IT Infrastructure Library)

Implementation Services

- ◆ Project Management
- ◆ Go-Live/Post-Live Support
- ◆ Integration Services
- ◆ HIPAA
- ◆ Testing/Education
- ◆ Training/Documentation
- ◆ Application Implementation Services
- ◆ Staff Augmentation

Integration Services

- ◆ Multiple-systems Integration
- ◆ RFID
- ◆ Siemens OpenLink Level I and II and Interface Development
- ◆ Epic Bridges
- ◆ SeeBeyond – formerly STC Datagate
- ◆ Quovadx – formerly Cloverleaf Emerge
- ◆ Custom Integration –Point to Point, HL7
- ◆ SCI Solutions formerly Scheduling.com
 - o Account and patient level integration including paperless solutions for Siemens including RTIF
- ◆ PatientKeeper
 - o Real-time interfacing between PK Mobilizer and Siemens

Technical Services

- ◆ Application Development
- ◆ Custom Programming
- ◆ Sharepoint
- ◆ C/C++
- ◆ .Net
- ◆ Java
- ◆ Perl
- ◆ Winscript
- ◆ Data Conversions
- ◆ Vendor Interface Development
- ◆ Cobol
- ◆ Visual Basic
- ◆ HTML
- ◆ SQL/PLSQL



Client comments about Stoltenberg Consulting...

"Stoltenberg has brought the highest quality resources to our projects. No matter the task, the breadth of knowledge they are able to provide has made them an asset in both project implementation and support roles. Working with our vendors to resolve issues and meet project deadlines, they have demonstrated they are our (Aptium's) advocate."

Lydia Rodriguez
Director of Patient Management
Aptium Oncology

"From the beginning, we knew we had a very broad project with the identifiably difficult change -- from local systems' control to enterprise deployment and implementation. Stoltenberg rolled up their sleeves and made it happen. An asset in both planning the project to meet our vision and point-to-point planning, to meet our changing needs, Stoltenberg has pulled the right resources and at the right times."

Debbie Piel
HSO Manager, Information Systems
Information Services
Bon Secours Health System

"Stoltenberg Consulting prepared such a thorough assessment of what the OAS Gold project would entail prior to the start of the project that I felt comfortable that they would meet USA's objectives. On-site coding and support through the entire project kept my programming staff up to date with the work being done as it was done. Stoltenberg's presence at weekly status meetings with the hospital implementation team (consisting of both nursing and HIS representatives) in a training room environment kept the hospital team constantly involved with testing and analysis and their questions were answered. This led to a timely implementation with no surprises along the way. Stoltenberg did a nice job of documenting all modifications to the system. I look forward to working with Stoltenberg Consulting in the future as new projects are implemented for the USA hospitals."

Susan Ankersen
Director, Information Systems
University of South Alabama

"Working with Stoltenberg has assisted URM/Strong Health in transitioning the current 3270 based CPOE system to the browser based OAS Gold system that the providers have been begging for. The Stoltenberg consultants assigned to the project were knowledgeable and diligent in keeping the project moving forward in a timely manner. Having them on site each week has assisted in the knowledge transfer necessary for the permanent staff to continue to enhance and maintain the system."

Dawn Robinson
Clinical Systems Manager
University of Rochester Medical Center

Siemens

Soarian

Stoltenberg Consulting is participating in the Soarian Certification Program

- ◆ Clinical Access - Results Repository
- ◆ Common Clinicals
- ◆ Clinical Team
- ◆ Physician Team - CPOE
- ◆ Adaptability Tool
- ◆ OMS
- ◆ Rules and Workflow Engines
- ◆ Financials

Invision

- ◆ Ad Hoc Reporting
- ◆ EAD/LCR/COR Application Services
- ◆ Net Access
- ◆ OAS/OAS Gold
- ◆ CPOE/POE Starter Set
- ◆ Clinical Documentation
- ◆ Order Processing
- ◆ Patient Accounting
- ◆ Patient Management

OpenLink Level I and II

- Siemens Pharmacy**
- Medication Administration Checking**
- Radiology Management/Syngo**
- Signature/SAR/Olie**

McKesson

Horizon©

Full suite of clinicals including:

- ◆ Ambulatory Care, Care Alerts, Care Record, Clinical Documentation, Emergency Care, Expert Orders, Meds Manager/Meds Integration, Order Management

Home Care and Hospice Applications

Full suite of clinicals including:

- ◆ Advance Clinical, Agency Management, Billing, Hospice 8.0, OASIS Extract, Payroll, Point of Care, Telemedicine

GE Centricity

- ◆ Clinicals
- ◆ Revenue Cycle
- ◆ EMR

Meditech

Magic and Client Server 6.0

- ◆ Patient Management
- ◆ Advanced Clinicals
- ◆ Laboratory
- ◆ Pharmacy
- ◆ Operating Room
- ◆ Radiology
- ◆ Financials
- ◆ Decision Support

Epic

Enterprise Foundation

- ◆ Clinical:
 - EHR
 - CPOE
 - Nursing Documentation
 - MAR
 - Clinical Pathways
- ◆ Ambulatory Clinical:
 - Tapestry
 - Cadence
 - Resolute
 - Prelude
 - EpiCare
- ◆ Ancillary Departments:
 - Pharmacy
 - Laboratory
 - ED
 - OR
 - ICU
 - Radiology

Cerner

Full suite of access enterprise-wide solutions

- ◆ EMR
- ◆ CareNet
- ◆ Clinical Reporting
- ◆ CVNet
- ◆ FirstNet
- ◆ INet
- ◆ ProFit
- ◆ PathNet
- ◆ PharmNet
- ◆ Powerchart/Powerchart Office
- ◆ RadNet
- ◆ SurgiNet
- Open Engine

SCI Solutions

Eclipsys

Sunrise™

Full suite of clinicals

- ◆ Evidence-based Order Entry (CPOE)
- ◆ PACS
- ◆ Enterprise Scheduling
- ◆ Pharmacy
- ◆ RIS
- ◆ Ambulatory and Emergency Services

Full Suite of Financials and Business Intelligence

Health Information Management: HIM record-management system, speech-recognition-based transcription