

Stoltenberg Consulting Inc., a leading healthcare information technology consulting firm, solves bigger business problems than just implementing software. We understand the process not just the system.

Stoltenberg Consulting behaves differently, simplifying healthcare technology decisions by

- ◆ listening - aligning client needs with the right consultants
- ◆ evaluating those needs and recommending solutions and options - whether technology, process, staffing and/or systems - consistently proactive on the client's behalf
- ◆ providing vendor assessment and selection support - always taking ownership in client outcomes

Stoltenberg Consulting's team then provides strategic, comprehensive, tailor-made guidance and on-site support to maximize the system, applying application and process redesign expertise from our bench strength. Our flexible, results-based contracts focus on the client and your goals - maximum productivity to increase revenue and improve patient care.

Let our expert team of consultants - averaging more than 15 years of hands-on healthcare experience - simplify healthcare technology for you!

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ST LUKE'S BOISE MEDICAL CENTER

Client Case Study

St Luke's Boise Medical Center
Home of Idaho's only Children's Hospital
www.stlukesonline.org

About the CLIENT...

St. Luke's Boise Medical Center is home to Idaho's only children's hospital, St. Luke's Children's Hospital. The premier hospital of the Boise, Idaho-based St. Luke's Health System which includes almost 6,500 employees, it has been serving the Boise region since 1902, growing from a six-bed frontier hospital to a medical center that now has the capacity and resources to provide care for 500 beds at one time.

As Idaho's largest provider of healthcare in the St. Luke's Health System, St. Luke's Boise Medical Center is respected for its clinical excellence, outstanding heart and cancer centers and exceptional quality of care provided to women and children. More babies are born and more heart procedures are performed at St. Luke's than at any other hospital in Idaho.

About the CHALLENGE...

Though known for its clinical excellence and nationally recognized for quality and patient safety, St. Luke's wanted to make adjustments to its patient accounting to achieve a more organized and cost effective billing and financial records system. To do this, the hospital decided to install Emdeon ExpressBill Services, CSC PAPERS® and Siemens Custom Letters.

Emdeon ExpressBill Services reformats bills into a customizable, patient-friendly bill, while CSC PAPERS takes electronic payments and automatically posts them to the patient's account. Custom Letters by Siemens is much like First Party Letters, which are collection letters for payments. The difference is that Custom Letters allows more letters to be available and utilizes ad hoc components in order to create a more personalized letter with patient-specific information.

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What the client says about Stoltenberg Consulting...

"Stoltenberg provided the resources we needed to be successful in our implementation. The consultants integrated into our culture and mentored our staff, allowing for an easy transition into our new patient accounting systems. The level of teaching and support provided by the Stoltenberg representatives was unparalleled," stated Blue. "We were amazed by their relentless work ethic and attention to detail. They helped us with a flawless transition and fully optimized our resources, helping us achieve the best possible results."

David Blue
Manager, Non-Clinical Applications
St Lukes Boise Medical Center

We Assist Our Clients With...

- Strategic Planning
- Current State Assessments
- Project Management
- Change Management
- Clinical Transformation
- Integration / Interfaces
- Process Improvement
- Content Matter Experts
- Staff Augmentation
- Application Development
- System Selection
- Contract Negotiations
- ...and more

About the SOLUTION...

To aid in implementing these applications, St. Luke's enlisted the help of Pittsburgh-based Stoltenberg Consulting, Inc., which creates an environment for success by working with healthcare organizations to provide a variety of services including project management, implementation support and integration between systems. In addition to providing assistance to guide St. Luke's through the implementation of the new solutions, Stoltenberg Consulting also helped enhance the medical center's help desk system. Representatives from Stoltenberg were able to come onsite and work together with the St. Luke's IT department.

Stoltenberg's primary focus was to help streamline the processes of St. Luke's implementation of the new applications and assist its staff with additional manpower and expert knowledge of the products. As Stoltenberg consultants began their work at the facility, they found a number of areas where they could apply their substantial knowledge and expertise in the implementation of information systems.

St. Luke's decided that moving to a more centralized database would prove extremely instrumental in the enhancement of the healthcare processes throughout the organization. In addition, the hospital found that a number of tasks being performed manually could easily be eliminated or automated to reduce costs and increase efficiency. Through discussion with Stoltenberg, St. Luke's determined that, by outsourcing some of its billing processes, its IT staff could focus on the functionality and maintenance of its information systems and allow the accessibility of the organization's patients' financial files to be more readily available.

St. Luke's first put together a plan of action geared toward the optimization of the medical center's patient financial services through the implementation of Emdeon ExpressBill Services. The consultants of Stoltenberg, with advice and input from St. Luke's executives and IT department staff, helped install enhancements to create a more patient-friendly billing process for the hospital and to move toward a more fully-automated billing and collection process.

The hospital's patient accounting system was further automated by the implementation of CSC PAPERS, a system that automatically posts payments and adjustments submitted via mail for services organization has provided. Stoltenberg consultants aided in the redesign of St. Luke's statement timelines, which determine what statements are created for each financial class as well as when they are produced.

Before bringing in the expertise of Stoltenberg Consulting, members of St. Luke's IT department were struggling to make the changes necessary to have a more reliable help desk and keep up with the high volume of queries they were experiencing. The ability of Stoltenberg consultants to provide some creative solutions to the issues and help relieve some unneeded pressure by taking on the problems occurring with the help desk was the answer to many of the queries the St. Luke's staff was receiving.

Currently the Stoltenberg team is working on wrapping up the implementation of a newly released collection system in Siemens Custom Letters and is expected to begin implementing Soarian Financials at St. Luke's newly acquired Magic Valley Medical Center (previously Twin Falls Hospital) in March of 2008. The Stoltenberg team looks forward to continuing to provide client product and support for St. Luke's.