

**Stoltenberg Consulting Inc.**, a leading health care information technology consulting firm, solves bigger business problems than just implementing software. We understand the process not just the system.

**Stoltenberg Consulting** behaves differently, simplifying health care technology decisions by

- ◆ listening – aligning client needs with the right consultants
- ◆ evaluating those needs and recommending solutions and options – whether technology, process, staffing and/or systems – consistently proactive on the client's behalf
- ◆ providing vendor assessment and selection support – always taking ownership in client outcomes

**Stoltenberg Consulting's team** then provides strategic, comprehensive, tailor-made guidance and on-site support to maximize the system, applying application and process redesign expertise from our bench strength. Our flexible, results-based contracts focus on the client and your goals – maximum productivity to increase revenue and improve patient care.

Let our expert team of consultants – averaging more than 15 years of hands-on health care experience – simplify health care technology for you!

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### **Hennepin County Medical Center (HCMC)...**

Minnesota's premier Level 1 Trauma Center and fourth largest hospital. Consistently named one of 'America's Best Hospitals' by 'U.S. News & World Report'.

### **About the CLIENT...**

Hennepin County Medical Center (HCMC), a comprehensive, academic medical center and public hospital in downtown Minneapolis, wanted a cost-efficient, timely solution to extract all of its necessary data from its Invision® Financials application and put it into a database during its transition to its new HIS (health information system). The facility had the shell of a database provided through Siemens® Echo but was looking for a user-friendly way to pull data from its mainframe and put it into the shell.

"We knew we needed to bring in a resource that had complete understanding of our system and Invision Financials in particular and could make the access screens we needed user-friendly," explained Blair Johnson, IT Manager for HCMC. "In addition, we were required to keep our financial data from our old system for up to ten years, so we needed a cost-effective solution for archival of the data."

### **About the CHALLENGE...**

Stoltenberg's **ArchiveI** solution was introduced to Johnson and the HCMC staff by Stoltenberg consultant Brent Moulds. Moulds had two goals at HCMC – to build a screen for review of the hospital's financial data for its patient accounting staff and to provide a secure screen for the hospital's HIM/health records department to access old case data. In addition, HCMC wanted Moulds to build any reports, although few, that were being driven out of the old HIS.

According to Johnson, "Our HIM department had been using Invision to look up old case data, but Brent was able to build a secure component that allowed the staff to view the data transferred into the database shell, making patient records review much easier. We haven't had any issues with the screens that Brent built, and I was impressed by his great attention to detail."